

Your PayneWest Team



Kevin Burt
Sales Executive



Eva Koschik
Sales Executive



Sherry O'Brien
Account Specialist



Sherilyn Bardessono
Account Specialist



Tricia Henderson
Account Specialist



Suzetta Fredrickson
Account Associate



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Refer A Friend

Tick-tock, tick-tock, time keeps slipping past and it seems there's always more to do. Your insurance professionals at PayneWest Insurance are here to save you time, by taking care of your insurance shopping. Our partnership with many of the industries major insurance carriers allows us to provide you with solutions and options tailored to specifically meet your needs, at a price that fits your budget.

Your referral of a friend or family member is the highest honor we can receive, and we consider it a privilege to assist them with their insurance requirements.

Every time we provide an insurance quote to someone you refer, it will be our pleasure to make a \$5 contribution to YMCA of the Greater Tri-Cities!



The PayneWest Hydroplane pilot, Brian Perkins and sponsor, Darrell Strong, sign autographs and provide photo opportunities.

Water Follies Kick-Off BBQ



PayneWest's Personal Insurance Team
L - R: Tricia Henderson, Sheri Bardessono, Eva Koschik, Sherry O'Brien, Suzetta Fredrickson and Kevin Burt



During the week of the Columbia Cup Water Follies, PayneWest hosted a barbecue in celebration of the annual boat racing event. Our entire team enjoyed serving up hamburgers and hot dogs and visiting with clients, both new, and those who have been with us for many years.

PayneWest benefits specialist, Darrell Strong, who once again sponsored the PayneWest Insurance hydroplane, along with the boat's pilot, Brian Perkins, attended the event. Guests jumped at the chance to pose in front of the PayneWest Hydroplane with Brian and Darrell. The Go Fast Turn Left Racing team was also there handing out PWI Hydroplane buttons and collector cards.

It was great to have the opportunity to thank our valued clients for their business and to show our appreciation to everyone that supports PayneWest.



There's no place like home! Now is the perfect time to start preparing your home for the upcoming cold weather season. You can get started by cleaning gutters, wrapping exterior pipes, getting your chimney swept and checking the weather stripping around windows and doors. You may also want to get your furnace serviced so you'll be ready when that first cold snap hits.

Contact your PayneWest Insurance advisor if you have questions regarding your homeowner's policy. Providing you with peace of mind is always our top priority. We thank you for your loyalty and trust.

We'd love to have your feedback, please go online and fill out our short survey.



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Darrell Strong's sponsorship of the PayneWest Hydroplane created a lot of excitement for our team and clients.

PayneWest Hydroplane Represents In Water Follies

The Tri-City Water Follies - Columbia Cup, which took place July 29th through July 31st, drew close to 60,000 spectators to the Tri-City area. Once again, PayneWest's select benefits group sales director, Darrell Strong, sponsored the U22 Webster Racing boat and pilot.

The 2016 HAPO Over the River Air Show also took place during the weekend, providing plenty of thrills for those who attended. Activities along the shoreline of the river ensured that everyone had a good time during the weekend.

The Unlimited Hydroplanes roared down the Columbia River course at speeds approaching 200 miles per hour. It was exhilarating for Darrell's colleagues, their families, and

PayneWest clients, to watch the PayneWest Hydroplane fly down the river during the races.

John Mostoller, a PayneWest Insurance commercial sales executive, has served as the Water Follies race director for many years. As this year's past director, he was still an active contributor to the event.

The Water Follies is the largest festival held in the Northwest and it takes hundreds of volunteers to put on an event of this magnitude. The Columbia Cup generates millions of dollars in revenue for our local economy. It is always impressive to see the community come together to make this sensational event happen.

Building Habitat For Humanity's Insurance House

Our entire team is excited to get behind a special project which involves partnering with Habitat for Humanity and other local insurance companies to sponsor the construction of one of the 24 homes in the Whitehouse Addition development in Pasco.



Our PayneWest team was honored to present a \$1,000 check to Habitat For Humanity.

We are looking forward to volunteering at the build site of the "Insurance House" and working to raise funds that will go towards purchasing materials needed to build the home. Upon completion of the project, a deserving family will become homeowners.

Recently, our PayneWest team was proud to deliver a

\$1,000 donation to Habitat for Humanity.

To learn more about Tri-County Partners Habitat for Humanity and how you can help, visit www.habitatbuilds.com.

Special thanks to Safeco, our newsletter sponsor.



The 2016 Home Builder's Association Parade of Homes™ event was a fantastic success. PayneWest was proud to once again sponsor Chefs on Parade™ during this special event.

Eva Koschik, CISR Accepts Sales Executive Position!



"I am excited for the opportunity to get out and meet new people and to work with clients one-on-one. I want to help them understand how to make sure their hard-earned

assets are protected," says Eva. "Best of all, my new job allows me the freedom to become more active in our community," she adds.

Congratulations Eva!

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As always, your local PayneWest team welcomes the opportunity to serve you.



COMMUNITY CALENDAR

Making Strides Against Breast Cancer
Saturday, October 15th
Columbia Park, Kennewick
www.main.acsevents.org

Trios Health Tri-Cities Rivers and Wine Marathon
Sunday, October 30th
Shilo Inn, Richland
www.3rrr.org/events

Maya Craft Show
Saturday, November 5th
Maya Angelou Elementary School, Pasco
www.facebook.com/mayacraftshow